



**SOUTHERN CROSS**  
AIRCRAFT



# GLOBALLY INTIMATE

WE FIND **CREATIVE** SOLUTIONS IN A WORLD WHERE COMPLICATIONS ARE STANDARD.

As a fully capitalized broker, we are able to purchase aircraft ourselves, facilitate trade-ins, and organize creative solutions to non-standard situations.

This flexibility sets us apart and benefits our clients with reduced exposure, financial savings, and alleviates stress.

Ultimately, our goal will always be to satisfy our clients.

We also thrive on large scale management and refurbishment projects.

Our in-house Director of Maintenance and technical team take an idea and turn it into reality, blending avionics upgrades, maintenance, complete cabin refurbishments, connectivity, and custom paint into a beautiful end product.

AN EFFECTIVE SALES EFFORT REQUIRES AN IN-DEPTH KNOWLEDGE OF **THE WORLD MARKET** OF YOUR AIRCRAFT.

FLYING MAKES IT ALL EASY.  
DOES YOUR BROKER DO THE SAME?

We work hard to give you the best  
global service so your only decision  
is choosing where to fly next.

WE KNOW THE SERVICE WE PROVIDE IS MISSION  
CRITICAL, SO WE GIVE OUR CLIENTS **ASSURANCE**  
THAT WE WILL BE THERE WHEN THEY NEED US.



**31 years** of industry experience  
have taught us a thing or two.

By constantly building on this  
experience, we are perfectly  
positioned to read the changing  
global winds and adapt as  
needed.

We stay on top of markets,  
current domestic and  
international affairs, technological  
advancements, legal  
developments, and everything  
else that goes into the purchase  
and sale of a business aircraft.





OUR EXPERIENCE, INTEGRITY AND REPUTATION ARE WELL EARNED AND RECOGNIZED THROUGHOUT THE INDUSTRY.

LISTING SERVICES

WE KNOW **AIRCRAFT VALUES** IN A MARKET THAT CHANGES DAILY

In recent times, the business of selling aircraft has evolved to a level of sophistication few would have anticipated even 10 years ago. The information age has completely changed the marketing strategy, necessary skills, and tools required to effectively find a buyer for your aircraft.

Today, it is not enough to simply advertise an aircraft by traditional methods and keep track of others on the market. An effective sales effort requires an in-depth knowledge of the world market for your aircraft.

Further, it depends on confidence among industry professionals that their clients will be treated with professionalism and honesty.

Market survey and analysis prior to listing.
Decision making of appropriate price points and conditions of sale.
Defining seller's requirements and expectations.
Assistance with advisors on aviation, aircraft, legal, and transactional matters.
Comparative marketplace strengths of a subject aircraft, initial visual inspection and review.
Prompt professional inquiry response and sales presentations.
Coordinated aircraft viewings, inspections, and demonstrations.
Advisement and negotiation of offers, documentation and escrow requirements.
Coordination of technical inspections, including: facility, scope, and conditions.
Negotiation and oversight of discrepancy remediation.
Global acceptance, closing, and aircraft delivery.

ACQUISITION SERVICES

WE FIND AND PURSUE OPPORTUNITIES THAT OTHERS SIMPLY WOULD NOT KNOW EXIST.

Acquisitions currently require an aggressive yet coordinated and meticulous approach. In certain markets there is limited inventory available.

In other markets, there exists a saturation of options leading to information overload; here we possess the technical knowledge and business experience to recognize the best opportunities, taking into account all factors.

In sum, we are able to offer our clients possibilities that no others can. And once a selection has been made, we run the show. The end result is your aircraft, on your terms.

Market survey prior to acquisition.
Decision making of client requirements and conditions of purchase.
Defining purchaser's requirements and expectations.
Assistance with advisors on aviation, aircraft, legal, and transactional matters.
Comparative marketplace strengths of a subject aircraft, initial visual inspection and review.
Coordination of technical inspections, including: facility, scope, and conditions.
Negotiation and oversight of discrepancy remediation.
Global acceptance, closing, and aircraft delivery.



SATISFYING WHIMS  
SINCE 1989.





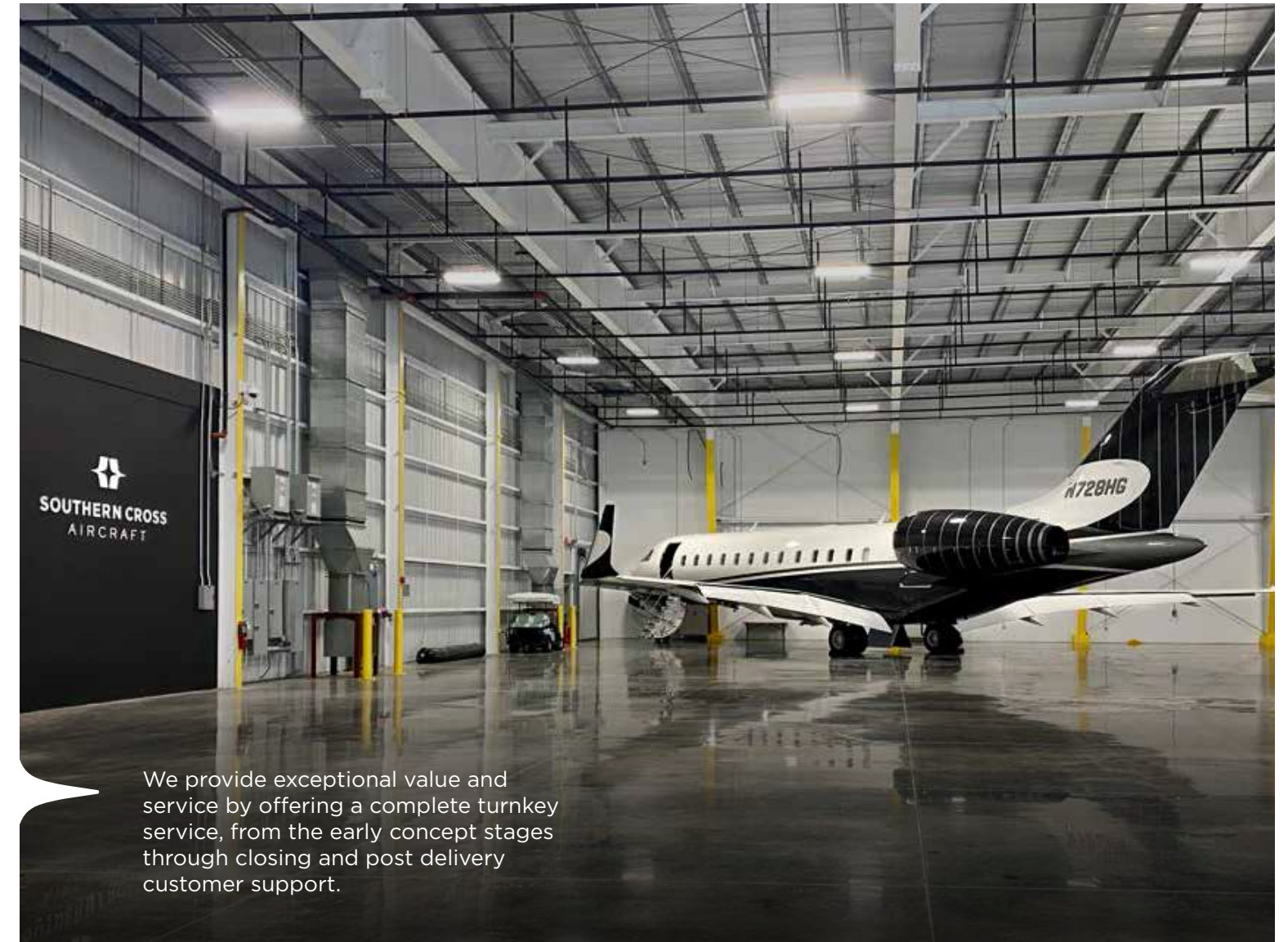
## HANGAR SERVICES

OUR **EXPERIENCE**,  
**INTEGRITY** AND **REPUTATION**  
ARE WELL EARNED AND  
RECOGNIZED THROUGHOUT  
THE INDUSTRY.

In 2020, Southern Cross moved into a new hangar and office space at Ft. Lauderdale Executive Airport (KFYE).

Strategically located in South Florida, the facility boasts over 22,000 square feet of hangar space and 2,600 square feet of office space, serving as both short and long term storage for our inventory and managed clients.

Services include access to a private FBO terminal, GPU services, secure aircraft records storage, individual offices, and a conference room, allowing for a private and comfortable aircraft viewing experience.



We provide exceptional value and service by offering a complete turnkey service, from the early concept stages through closing and post delivery customer support.



IMPORTING A PLANE FROM  
TLACUILOTEPEC, IS EASIER  
FOR US THAN PRONOUNCING  
TLACUILOTEPEC.

We endeavor to provide you with the best  
service when purchasing or selling an aircraft  
internationally so that your only decision will  
be to select your next destination.



WE ARE A BOUTIQUE, FAMILY OWNED,  
CREATIVE BROKERAGE FIRM.

**35**

YEARS IN BUSINESS

**750+**

AIRCRAFT SOLD

**70**

COUNTRIES WE'VE DONE  
BUSINESS IN

**200+**

YEARS OF COMBINED  
EXPERIENCE

We pride ourselves on our global reach. Borders  
are not barriers to us; instead, they provide  
access to excellent unseen opportunities.

THE THIN LINE BETWEEN  
A BUSINESS TRIP AND A  
LEISURE TRIP.

A SUCCESSFUL TRANSACTION  
IS JUST THE BEGINNING

Visit us at [scross.com](https://scross.com)



# GLOBALLY INTIMATE

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